CORRECTION
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SURVEY OF BUSINESS EXPECTATIONS
Conducted by Dun & Bradstreet

WHAT BUSINESS EXECUTIVES EXPECT FOR THE
FOURTH QUARTER OF 1983 COMPARED WITH THE FOURTH QUARTER OF 1982

(Interview Period: August 10 to 24, 1983)

			All Concerns	Total Manufacturers	Manufacturers Durables	Manufacturers Non-Durables	Wholesalers	Retailers
	Number Reporting		1480	628	442	186	464	388
Net Sales	Per Cent Reporting	(Increase	78	74	73	77	75	86
		(No Change	16	19	19	20	18	10
		(Decrease	6	7	8	3	7	4
	Number Reporting		1450	614	431	183	452	384
Net Profits	Per Cent Reporting	(Increase	70	71	69	76	65	74
		(No Change	22	22	22	21	24	20
		(Decrease	8	7	9	3	11	6
	Number Reporting		1444	612	426	186	455	377
Selling Prices	Per Cent Reporting	(Increase	44	41	38	48	48	46
		(No Change	52	56	58	50	47	50
		(Decrease	4	3	4	2	5	4
	Number Reporting		1471	624	439	185	458	389
Level of Inventories*	Per Cent Reporting	(Increase	43	43	41	50	36	49
		(No Change	42	43	44	40	48	35
		(Decrease	15	14	15	10	16	16
	Number Reporting		1478	628	439	189	463	387
Number of Employees*	Per Cent Reporting	(Increase	28	33	36	26	23	26
		(No Change	64	59	54	71	68	68
		(Decrease	8	8	10	3	9	6
	Number Reporting			590	415	175		
New Orders	Per Cent Reporting	(Increase		74	73	77		
		(No Change		22	22	20		
		(Decrease		4	5	3		

*End of Quarter.

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